

# AXA BULLETIN

ALBANY EXECUTIVES ASSOCIATION

JANUARY 31, 2023

## CRAFT TALK

LORRAINE RHODES  
K&L RHODES, INC.



## Member Resignations

Staff Ciampino &  
Company, P.C.

Baseline Softworks, LLC

## New Member Applications

**CLASSIFICATION:** Accounting & CFO  
Advisory Services

**ORGANIZATION:** CEFO Advisors

**REPRESENTATIVE:** Amy Roman

**SPONSOR:** Lauren Groff

---

**CLASSIFICATION:** Electricity/Natural  
Gas Broker

**ORGANIZATION:** Energy Partner  
Consultants

**REPRESENTATIVE:** Richard Suker

**SPONSOR:** EC Stumpf

## AXA BREAKFAST

**Thursday, February 2nd**

**8:00am**

**Metro 7 Diner, Latham**



## MEETING STATS

STRENGTH | 51

MEMBERS PRESENT | 37

TOTAL LEADS | 43

COMMERCE | \$21,100

## REMINDERS:

- Don't forget to inform the AXA office if you are unable to make a meeting! Attendance is being enforced.
- Quarter 2 dues have been sent out- Payment is due no later than April 1st
- Leads may be emailed at ANY time to [axa@caphill.com](mailto:axa@caphill.com)

## LOOKING AHEAD

### February 7th

GREETERS: TERRY BIKOWICZ, BEN FORCUCCI

PROGRAM: KELLY MARINO, ACCENT COMMERCIAL FURNITURE INC.

### February 14th

GREETERS: BEN CANGELERI, SAMANTHA FUSCO

PROGRAM: LAUREN GROFF, GROFF NETWORKS

### February 21st

**THERE WILL BE NO MEETING IN OBSERVANCE OF PRESIDENTS' DAY**

### February 28th

GREETERS: DAVID HANDY, EMERSON MCMURRAY

PROGRAM: LISA DESPART, HANGTIME DRONES



**ALBANY** EXECUTIVES  
ASSOCIATION

230 Washington Avenue Extension  
| Suite 101 | Albany, NY 12203  
P: 518.462.8535 | F: 518.463.8656  
| E: [axa@caphill.com](mailto:axa@caphill.com)



# OPEN CATEGORIES

Air Sealing & Insulation  
Amusements  
Appliances/TV Sales/Service  
Arbitration Services  
Audiology/Hearing Aid  
Barbecue Catering  
Beverage Distributor  
Brick/Stone/Concrete Mfg/Wholesale  
Bridal Shop  
Candy/Confectionary Mfg/Sales  
Car Wash  
Clothing (Men's)  
Clothing (Women's)  
Collection Agencies  
Collections/Credit Reporting  
Commercial Television  
Compressors-Air & Gas-Renting  
Copying and Shipping Retail Center  
Crane/Machinery/Heavy Eq/Excavating Eq  
Renting, Leasing or Service  
Custom Closets & Storage  
Delivery Service  
Dentist  
Detective Agencies/Private Investigators  
Direct Mail Advertising  
Dry Cleaner  
Duct Cleaning  
Electrical Contractor  
Electrical Power Systems-Maintenance  
Engineering, Land Surveyors  
Environmental Cleaning Services  
Equipment Financing  
Farmers Market  
Fire Sprinkler Contractor  
Fitness Facility/Health Club  
Funeral Home  
Furniture Rental  
General Contractor & Construction Management  
Glass-Auto, Plate, Window  
Golf Equipment-Rentals  
Heating Fuel Supplier  
Heavy Construction Eq. Rental & Leasing  
Home Inspection Service  
Indoor Tanning  
Information Brokers  
Inspirational Public Speaking  
Interior Designer  
Lighting Sales  
Locksmith  
Luggage & Travel Accessories  
Lumber/Bldg Materials  
Marine Sales & Service  
Mechanical Contractors-Commercial  
Medical Equip. Rental & Leasing  
Medical/Dental/Hospital Equipment-Rentals  
Paving/Blacktop/Line Striping Personal Insurance  
Photographer

Plastic Surgery  
Public Adjusters  
Public Records Service  
Publishers-Representatives  
Radio Broadcasting  
Records Management/Storage Rental Service and Supplies  
RV Sales and Rental  
Security Guard/Patrol Service  
Shopper's Information Service  
Septic System Service  
Swimming Pool Service  
Telemarketing Services  
Telephone Directory Advertising  
Toilets-Portable  
Training/Professional Development  
Transit Advertising  
Tutoring  
Vending Machine/Coffee Service  
Warehousing & Distribution  
Water Coolers-Renting  
Wholesale Distribution  
Window Coverings  
Wine Wholesaler

Call John A. Graziano, Jr., to arrange bringing a potential new member in the above categories to the next AXA meeting. Remember, a potential member is a guest of AXA for the luncheon.

## AXA PROSPECTIVE MEMBER

Referred by:

Representative: \_\_\_\_\_

Member: \_\_\_\_\_

### PROSPECTIVE MEMBER INFORMATION

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_

Nature of Business: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Your Relationship: \_\_\_\_\_

How will membership benefit them & AXA:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

*Submit to your table captain or the AXA Office*