

# AXA BULLETIN

ALBANY EXECUTIVES ASSOCIATION

FEBRUARY 14, 2023



## CRAFT TALK

LAUREN GROFF  
GROFF NETWORKS



## Welcome New Member



CLASSIFICATION: Electricity &  
Natural Gas Broker

ORGANIZATION: Energy Partner  
Consultants

REPRESENTATIVE: Richard Suker



REMINDER

There is an orientation meeting on  
Tuesday, February 28th at 1:00pm

Please contact CarolAnn Price  
([cprice@certifiedwsf.com](mailto:cprice@certifiedwsf.com)) with any questions

## AXA BREAKFAST

**Thursday, March 2nd**

**8:00am**

**Metro 7 Diner, Latham**



## MEETING STATS

STRENGTH | 57

MEMBERS PRESENT | 36

TOTAL LEADS | 40

COMMERCE | \$22,950

## REMINDERS:

- Don't forget to inform the AXA office if you are unable to make a meeting! Attendance is being enforced.
- Leads may be emailed at ANY time to [axa@caphill.com](mailto:axa@caphill.com)

## LOOKING AHEAD

**February 21st**

**THERE WILL BE NO MEETING IN OBSERVANCE OF PRESIDENTS' DAY**

**February 28th**

GREETERS: DAVID HANDY, EMERSON MCMURRAY  
PROGRAM: TOM PETRICCA, COLDWELL BANKER PRIME PROPERTIES

**March 7th**

GREETERS: JEANNINE DUBIAC, DUKE DUFORT  
PROGRAM: JOHN ZONGRONE, ZONGRONE AGENCY

**March 14th**

GREETERS: BRITTANY HAINER, KELLY MARINO  
PROGRAM: LISA DESPART, HANGTIME DRONES



**ALBANY** EXECUTIVES  
ASSOCIATION

230 Washington Avenue Extension  
| Suite 101 | Albany, NY 12203  
P: 518.462.8535 | F: 518.463.8656  
| E: [axa@caphill.com](mailto:axa@caphill.com)



# OPEN CATEGORIES

Air Sealing & Insulation  
Amusements  
Appliances/TV Sales/Service  
Arbitration Services  
Audiology/Hearing Aid  
Barbecue Catering  
Beverage Distributor  
Brick/Stone/Concrete Mfg/Wholesale  
Bridal Shop  
Candy/Confectionary Mfg/Sales  
Car Wash  
Clothing (Men's)  
Clothing (Women's)  
Collection Agencies  
Collections/Credit Reporting  
Commercial Television  
Compressors-Air & Gas-Renting  
Copying and Shipping Retail Center  
Crane/Machinery/Heavy Eq/Excavating Eq  
Renting, Leasing or Service  
Custom Closets & Storage  
Delivery Service  
Dentist  
Detective Agencies/Private Investigators  
Direct Mail Advertising  
Dry Cleaner  
Duct Cleaning  
Electrical Contractor  
Electrical Power Systems-Maintenance  
Engineering, Land Surveyors  
Environmental Cleaning Services  
Equipment Financing  
Farmers Market  
Fire Sprinkler Contractor  
Fitness Facility/Health Club  
Funeral Home  
Furniture Rental  
General Contractor & Construction Management  
Glass-Auto, Plate, Window  
Golf Equipment-Rentals  
Heating Fuel Supplier  
Heavy Construction Eq. Rental & Leasing  
Home Inspection Service  
Indoor Tanning  
Information Brokers  
Inspirational Public Speaking  
Interior Designer  
Lighting Sales  
Locksmith  
Luggage & Travel Accessories  
Lumber/Bldg Materials  
Marine Sales & Service  
Mechanical Contractors-Commercial  
Medical Equip. Rental & Leasing  
Medical/Dental/Hospital Equipment-Rentals  
Paving/Blacktop/Line Striping Personal Insurance  
Photographer

Plastic Surgery  
Public Adjusters  
Public Records Service  
Publishers-Representatives  
Radio Broadcasting  
Records Management/Storage Rental Service and Supplies  
RV Sales and Rental  
Security Guard/Patrol Service  
Shopper's Information Service  
Septic System Service  
Swimming Pool Service  
Telemarketing Services  
Telephone Directory Advertising  
Toilets-Portable  
Training/Professional Development  
Transit Advertising  
Tutoring  
Vending Machine/Coffee Service  
Warehousing & Distribution  
Water Coolers-Renting  
Wholesale Distribution  
Window Coverings  
Wine Wholesaler

Call John A. Graziano, Jr., to arrange bringing a potential new member in the above categories to the next AXA meeting. Remember, a potential member is a guest of AXA for the luncheon.

## AXA PROSPECTIVE MEMBER

Referred by:

Representative: \_\_\_\_\_

Member: \_\_\_\_\_

### PROSPECTIVE MEMBER INFORMATION

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_

Nature of Business: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Your Relationship: \_\_\_\_\_

How will membership benefit them & AXA: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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*Submit to your table captain or the AXA Office*