AXA BULLETIN

APRIL 25, 2023



Craft Talk

RICHARD SUKER ENERGY PARTNER CONSULTANTS

AXA Awards Committee

Chairs: Terry Bikowicz, Lisa Despart **Member At-Large:** Mike Flanagan

Contact Terry or Lisa to nominate a deserving member for the Executive of the Year or Greg Hatt Distinguished Service Award!

Nominations are due no later than May 2nd!

IMPORTANT REMINDER

Annual AXA Business meeting will be held on May 16th. There are no guests allowed at this meeting!

NEW MEMBER APPLICATION

CLASSIFICATION: Country Club/Golf Course ORGANIZATION: Normanside Country Club REPRESENTATIVE:

David Hostig

MEETING STATS

STRENGTH | 53 MEMBERS PRESENT | 42 TOTAL LEADS | 46 COMMERCE | \$101,251

REMINDERS:

- Don't forget to inform the AXA office if you are unable to make a meeting! Attendance is being enforced.
- Leads may be emailed at ANY time to axa@caphill.com
- AXA Breakfast Club Meeting May 4th 8:00am Metro 7 Diner, Latham NY.

LOOKING AHEAD

May 2nd

GREETERS: RICH SUKER, DR. ALAN KNOTT PROGRAM: BRIAN WALTS, ARMORY GARAGE

May 9th

GREETERS: DON REUTEMANN, VINCE SANTANDREA PROGRAM: JASON ABARE, EBIZ DOCS

May 16th - Annual Meeting

GREETERS: DAN HARRIS, GREGG KELLY PROGRAM: JEANNINE DUBIAC, PRIORITY ONE PAYROLL

May 23rd - Annual Awards Banquet

GREETERS: CAROLANN PRICE, TOM KRETZLER PROGRAM: BEN CANGELERI, SCHRADER & COMPANY



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OPEN CATEGORIES

Air Sealing & Insulation Amusements Appliances/TV Sales/Service **Arbitration Services** Audiology/Hearing Aid **Barbecue Catering** Beverage Distributor Brick/Stone/Concrete Mfg/Wholesale Bridal Shop Candy/Confectionary Mfg/Sales Car Wash Clothing (Men's) Clothing (Women's) **Collection Agencies** Collections/Credit Reporting **Commercial Television** Compressors-Air & Gas-Renting Copying and Shipping Retail Center Crane/Machinery/Heavy Eg/Excavating Eg Renting, Leasing or Service Custom Closets & Storage **Delivery Service** Dentist **Detective Agencies/Private Investigators Direct Mail Advertising** Dry Cleaner Duct Cleaning **Electrical Contractor Electrical Power Systems-Maintenance** Engineering, Land Surveyors **Environmental Cleaning Services** Equipment Financing **Farmers Market** Fire Sprinkler Contractor Fitness Facility/Health Club **Funeral Home Furniture Rental** General Contractor & Construction Management Glass-Auto, Plate, Window **Golf Equipment-Rentals** Heating Fuel Supplier Heavy Construction Eq. Rental & Leasing Home Inspection Service Indoor Tanning Information Brokers Inspirational Public Speaking Interior Designer Lighting Sales Locksmith Luggage & Travel Accessories Lumber/Bldg Materials Marine Sales & Service Mechanical Contractors-Commercial Medical Equip. Rental & Leasing Medical/Dental/Hospital Equipment-Rentals Paving/Blacktop/Line Striping Personal Insurance Photographer

Plastic Surgerv **Public Adjusters** Public Records Service **Publishers-Representatives** Radio Broadcasting Records Management/Storage Rental Service and Supplies **RV** Sales and Rental Security Guard/Patrol Service Shopper's Information Service Septic System Service Swimming Pool Service **Telemarketing Services Telephone Directory Advertising Toilets-Portable** Training/Professional Development Transit Advertising Tutoring Vending Machine/Coffee Service Warehousing & Distribution Water Coolers-Renting Wholesale Distribution Window Coverings Wine Wholesaler

Call John A. Graziano, Jr., to arrange bringing a potential new member in the above categories to the next AXA meeting. Remember, a potential member is a guest of AXA for the luncheon.

AXA PROSPECTIVE MEMBER

Referred by: Representative: ____ Member: ____

PROSPECTIVE MEMBER INFORMATION

Title: _____ Nature of Business:

Your Relationship:

How will membership benefit them & AXA:

Submit to your table captain or the AXA Office