

AXA BULLETIN

ALBANY EXECUTIVES ASSOCIATION

JUNE 14, 2023



Craft Talk

JOANMARIE DOWLING,
CLARITY HR SOLUTIONS

CLASSIFICATION CHANGE

Scott Welton with Mood Media has requested to change categories from Sensory Branding to Commercial Audio & Video.

NEW MEMBER APPLICATIONS

ORGANIZATION: Heartland Payments

REPRESENTATIVE: Kevin Lozano

CLASSIFICATION: Merchant Services

ORGANIZATION: Hippo's

REPRESENTATIVE: Phillip Hazapis

CLASSIFICATION: Residential Audio & Video

Membership Directory Updates

If you have not done so already, please respond to the AXA email regarding updates to this year's Membership Directory at your earliest convenience.

First draft edits to be submitted by **Thurs., 6/15**
Final draft edits to be submitted by **Thurs., 6/22**

ICE CREAM SOCIAL

Thursday, June 22 @ 5:30PM
Guptills Arena



MEETING STATS

STRENGTH | 54

MEMBERS PRESENT | 45

TOTAL LEADS | 67

COMMERCE | \$152,028

REMINDERS:

- Third Quarter Dues are due by July 1 - A \$50 fee is assessed if you do not pay in time.
- Don't forget to inform the AXA office if you are unable to make a meeting! Attendance is being enforced.
- Leads may be emailed at any time to axa@caphill.com

LOOKING AHEAD

June 20th

GREETERS: MIKE FLANAGAN & DUKE DUFORT

PROGRAM: STAN SIMKINS, SMALL BUSINESS VIRTUAL ROUNDTABLES, LLC

June 27th

GREETERS: TERRY BIKOWICZ & ED GRANKA

PROGRAM: TOM PETRICCA, COLDWELL BANKER PRIME PROPERTIES, INC

July 4th

NO MEETING TODAY. HAPPY FOURTH OF JULY! SEE YOU NEXT WEEK.

2023 -2024 APPOINTMENTS

Committee Chairs

Membership: Jason Abare & Ben Forcucci

Leads: Dr. Dana Salgada

Attendance: Michele Peters & Lauren Groff

Orientation: CarolAnn Price & Terry Bikowicz

Special Events: Michele Peters & Jeannine Dubiac

Communications: Mike Flanagan & Scott Welton

Table Captains

Table 1: CarolAnn Price & Dr. Alan Knott

Table 2: Jason Abare & Korey McCoy

Table 3: Jeannine Dubiac & Jim Marcello

Table 4: Tom Petricca & Jeff Connery

Table 5: Mike Flanagan & Gregg Kelly

Table 6: Scott Welton & Dave Hostig

Table 7: Lauren Groff & JoanMarie Dowling

Table 8: Ben Forcucci & Ken Gonyea

Table 9: Terry Bikowicz & Tom McLaughlin

OPEN CATEGORIES

Air Sealing & Insulation
Amusements
Appliances/TV Sales/Service
Arbitration Services
Audiology/Hearing Aid
Barbecue Catering
Beverage Distributor
Brick/Stone/Concrete Mfg/Wholesale
Bridal Shop
Candy/Confectionary Mfg/Sales
Car Wash
Clothing (Men's)
Clothing (Women's)
Collection Agencies
Collections/Credit Reporting
Commercial Television
Compressors-Air & Gas-Renting
Copying and Shipping Retail Center
Crane/Machinery/Heavy Eq/Excavating Eq
Renting, Leasing or Service
Custom Closets & Storage
Delivery Service
Dentist
Detective Agencies/Private Investigators
Direct Mail Advertising
Dry Cleaner
Duct Cleaning
Electrical Contractor
Electrical Power Systems-Maintenance
Engineering, Land Surveyors
Environmental Cleaning Services
Equipment Financing
Farmers Market
Fire Sprinkler Contractor
Fitness Facility/Health Club
Funeral Home
Furniture Rental
General Contractor & Construction Management
Glass-Auto, Plate, Window
Golf Equipment-Rentals
Heating Fuel Supplier
Heavy Construction Eq. Rental & Leasing
Home Inspection Service
Indoor Tanning
Information Brokers
Inspirational Public Speaking
Interior Designer
Lighting Sales
Locksmith
Luggage & Travel Accessories
Lumber/Bldg Materials
Marine Sales & Service
Mechanical Contractors-Commercial
Medical Equip. Rental & Leasing
Medical/Dental/Hospital Equipment-Rentals
Paving/Blacktop/Line Striping Personal Insurance
Photographer

Plastic Surgery
Public Adjusters
Public Records Service
Publishers-Representatives
Radio Broadcasting
Records Management/Storage Rental Service and Supplies
RV Sales and Rental
Security Guard/Patrol Service
Shopper's Information Service
Septic System Service
Swimming Pool Service
Telemarketing Services
Telephone Directory Advertising
Toilets-Portable
Training/Professional Development
Transit Advertising
Tutoring
Vending Machine/Coffee Service
Warehousing & Distribution
Water Coolers-Renting
Wholesale Distribution
Window Coverings
Wine Wholesaler

Call John A. Graziano, Jr., to arrange bringing a potential new member in the above categories to the next AXA meeting. Remember, a potential member is a guest of AXA for the luncheon.

AXA PROSPECTIVE MEMBER

Referred by:

Representative: _____

Member: _____

PROSPECTIVE MEMBER INFORMATION

Company: _____

Address: _____

Phone: _____

Email: _____

Contact Name: _____

Title: _____

Nature of Business: _____

Your Relationship: _____

How will membership benefit them & AXA:

Submit to your table captain or the AXA Office