

# AXA BULLETIN

ALBANY EXECUTIVES ASSOCIATION

JUNE 20, 2023



## Craft Talk

**STAN SIMKINS,  
SMALL BUSINESS VIRTUAL  
ROUNDTABLES LLC**

**ICE CREAM SOCIAL**

**TONIGHT 6/22 @ 5:30PM**

**Guptills Arena**



## CATEGORY OPENING

Worksite Benefits has decided to end their membership. The category of Medicare and Health insurance is now open.

## NEW MEMBER APPLICATIONS

**ORGANIZATION:** Heartland Payments

**REPRESENTATIVE:** Kevin Lozano

**CLASSIFICATION:** Merchant Services

**ORGANIZATION:** Hippo's

**REPRESENTATIVE:** Phillip Hazapis

**CLASSIFICATION:** Residential Audio & Video

## CLASSIFICATION CHANGE

Scott Welton with Mood Media has requested to change categories from Sensory Branding to Commercial Audio & Video.

## MEETING STATS

STRENGTH | 54

MEMBERS PRESENT | 42

TOTAL LEADS | 59

COMMERCE | \$13,155

# REMINDERS:

- Third Quarter Dues are due by July 1 - A \$50 fee is assessed if you do not pay in time.
- Don't forget to inform the AXA office if you are unable to make a meeting! Attendance is being enforced.
- Leads may be emailed at any time to [axa@caphill.com](mailto:axa@caphill.com)
- Please send any recommendations for Luncheon Guest Speakers to Jeff Fraser or [axa@caphill.com](mailto:axa@caphill.com)

## LOOKING AHEAD

**June 27th**

**GREETERS: TERRY BIKOWICZ & ED GRANKA**

**July 4th**

**NO MEETING TODAY. HAPPY FOURTH OF JULY! SEE YOU NEXT WEEK.**

## 2023 -2024 APPOINTMENTS

### Committee Chairs

**Membership:** Jason Abare & Ben Forcucci

**Leads:** Dr. Dana Salgada

**Attendance:** Michele Peters & Lauren Groff

**Orientation:** CarolAnn Price & Terry Bikowicz

**Special Events:** Michele Peters & Jeannine Dubiac

**Communications:** Mike Flanagan & Scott Welton

### Table Captains

**Table 1:** CarolAnn Price & Dr. Alan Knott

**Table 2:** Jason Abare & Korey McCoy

**Table 3:** Jeannine Dubiac & Jim Marcello

**Table 4:** Tom Petricca & Jeff Connery

**Table 5:** Mike Flanagan & Gregg Kelly

**Table 6:** Scott Welton & Dave Hostig

**Table 7:** Lauren Groff & JoanMarie Dowling

**Table 8:** Ben Forcucci & Ken Gonyea

**Table 9:** Terry Bikowicz & Tom McLaughlin

# OPEN CATEGORIES

Air Sealing & Insulation  
Amusements  
Appliances/TV Sales/Service  
Arbitration Services  
Audiology/Hearing Aid  
Barbecue Catering  
Beverage Distributor  
Brick/Stone/Concrete Mfg/Wholesale  
Bridal Shop  
Candy/Confectionary Mfg/Sales  
Car Wash  
Clothing (Men's)  
Clothing (Women's)  
Collection Agencies  
Collections/Credit Reporting  
Commercial Television  
Compressors-Air & Gas-Renting  
Copying and Shipping Retail Center  
Crane/Machinery/Heavy Eq/Excavating Eq  
Renting, Leasing or Service  
Custom Closets & Storage  
Delivery Service  
Dentist  
Detective Agencies/Private Investigators  
Direct Mail Advertising  
Dry Cleaner  
Duct Cleaning  
Electrical Contractor  
Electrical Power Systems-Maintenance  
Engineering, Land Surveyors  
Environmental Cleaning Services  
Equipment Financing  
Farmers Market  
Fire Sprinkler Contractor  
Fitness Facility/Health Club  
Funeral Home  
Furniture Rental  
General Contractor & Construction Management  
Glass-Auto, Plate, Window  
Golf Equipment-Rentals  
Heating Fuel Supplier  
Heavy Construction Eq. Rental & Leasing  
Home Inspection Service  
Indoor Tanning  
Information Brokers  
Inspirational Public Speaking  
Interior Designer  
Lighting Sales  
Locksmith  
Luggage & Travel Accessories  
Lumber/Bldg Materials  
Marine Sales & Service  
Mechanical Contractors-Commercial  
Medical Equip. Rental & Leasing  
Medical/Dental/Hospital Equipment-Rentals  
Paving/Blacktop/Line Striping Personal Insurance  
Photographer

Plastic Surgery  
Public Adjusters  
Public Records Service  
Publishers-Representatives  
Radio Broadcasting  
Records Management/Storage Rental Service and Supplies  
RV Sales and Rental  
Security Guard/Patrol Service  
Shopper's Information Service  
Septic System Service  
Swimming Pool Service  
Telemarketing Services  
Telephone Directory Advertising  
Toilets-Portable  
Training/Professional Development  
Transit Advertising  
Tutoring  
Vending Machine/Coffee Service  
Warehousing & Distribution  
Water Coolers-Renting  
Wholesale Distribution  
Window Coverings  
Wine Wholesaler

Call John A. Graziano, Jr., to arrange bringing a potential new member in the above categories to the next AXA meeting. Remember, a potential member is a guest of AXA for the luncheon.

## AXA PROSPECTIVE MEMBER

Referred by:

Representative: \_\_\_\_\_

Member: \_\_\_\_\_

### PROSPECTIVE MEMBER INFORMATION

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_

Nature of Business: \_\_\_\_\_

\_\_\_\_\_

Your Relationship: \_\_\_\_\_

How will membership benefit them & AXA:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

*Submit to your table captain or the AXA Office*