

No. of Leads

Albany Executives Association Leads Sheet

\$ received from AXA leads
(This is money my company received, or is newly contracted to receive)

Name _____ AXA ID# _____

Company _____ Date _____

Points

Direct Lead or someone I personally gave business to:

1.	_____	_____ /1
2.	_____	_____ /1
3.	_____	_____ /1
4.	_____	_____ /1

I attended a one-on-one with:

_____ /3
 _____ /3

Guest/potential member brought: _____ /5

Thank You's/Shout Out's/Comments:

General Leads

Company _____	Phone _____
Contact _____	Email _____
Lead Description	
_____ /1	

General Leads

Company _____	Phone _____
Contact _____	Email _____
Lead Description	
_____ /1	

Attendance at other AXA networking functions _____ /1

Total Points

Please turn in Leads Sheets at the weekly meeting, email to axa@caphill.com, or fax to 518-463-8656